

MEMORANDUM TO: Southern Maintenance Group, ATTN: Mr. Paul Myers, Statesville, North Carolina 28625

SUBJECT: Letter of Reference

Dear Sir,

First, let me say it's with great pleasure that I write this letter. I've worked with hundreds of various Small and Large Business Contractors in my thirty-six years as Engineering Supervisor, New Equipment Trainer and Engineering Technician/Quality Assurance Evaluator. It was truly refreshing to have a contractor to perform to the requirements of the contract without trying to cut corners. Your expertise in the Fire Stopping arena and the many different Fire Assemblies contributed greatly in your completing your contract with us ahead of time. The extra hours you and your crew spend working around the different Critical Areas here in the hospital were appreciated. I had not one complaint from any Doctor, Nurse, Officer In Charge (OIC) or Non-Commission In Charge (NCOIC). I credit this excellent record to you maintaining close coordination with myself and the OIC's and NCOIC's of the various sections, branches, wards and divisions within this facility.

Your recording process of the normal, critical and extremely critical deficiencies found and corrected doing your contract was outstanding. This measure has facilitated in the review of any warranty or new work requirements. Also, this enabled the hospital to pass our recent Joint Commission on Accreditation of Healthcare Organizations (JACHO) with no deficiencies in the area of fire suppression and control.

With great pride your company has distinguished itself to be a cut above the rest of small businesses in your area expertise. This very fact has enabled you to complete with companies like MINNESOTA MINING & MFG CO (3M), HILTI and RECTORSEAL.

Mr. Myers in closing I would like to say that I highly recommend your company for any Fire Stopping contract. As I always say, "Prove it and Show Me". Sir, you and your company employees did both. For further assistance please feel free to contact Telephone/Fax:(910) 907-8329 or at Kyle.Craig@NA.amedd.army.mil or Kyle.Craig1@US.Army.Mil.

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